





A Price Proposal for INTELECOM Academic Video Clip Collections

Video on Demand

Digital Video Committee

INTELECOM is pleased to submit to members of the VALE Digital Video Committee the following proposal for subscriptions to Academic Video Clip Collections from INTELECOM.

Academic Video Clip Collections from INTELECOM

U.S. History Political Science Psychology Health Oceanography Environmental Studies Philosophy Sociology ModuMath

Subscription Options

Institutions shall have a choice of subscription options:

Full Subscription – Access to all INTELECOM collections during the license period. Per Collection – Access to individual INTELECOM collections during the license period.

Institutions also have a choice of One-Year, Three-Year and Perpetual ("In Perp") use options.

Free Trials

Preview the INTELECOM Academic Video Clip Collections on the INTELECOM Online Resources Network. Login at www.intelecomonline.net. Expires July 30, 2012.

Username: vale Password: guest

Special Offer

We are pleased to extend the following special offer to all VALE members:

- 40% discount on all One-Year and Three-Year Full Subscriptions. See attached chart for pricing specific to your institution.
- 2. All One-Year and Three-Year subscriptions include an account on the INTELECOM Online Resources Network®. INTELECOM video clip collections are also hosted on NJVID.

Full Subscription - Prices listed are per institution based on institution FTE and include a 40% discount off standard pricing. Prices valid through June 30, 2013.

| FTE | Up to | 1,001 – | 5,001 – | 10,001 – | 20,001 – | 30,001 – | 40,001 – |
|-----------|----------|----------|----------|----------|----------|----------|----------|
| | 1,000 | 5,000 | 10,000 | 20,000 | 30,000 | 40,000 | 50,000 |
| 1-Year | \$1,500 | \$2,250 | \$3,000 | \$3,750 | \$4,500 | \$6,000 | \$7,500 |
| 3-Year | \$3,600 | \$5,400 | \$7,200 | \$9,000 | \$10,800 | \$14,400 | \$18,000 |
| In Perp** | \$11,000 | \$17,875 | \$24,750 | \$31,625 | \$38,500 | \$52,250 | \$66,000 |

Per Collection - Prices listed are 'per collection, per institution' based on institution FTE. Prices valid through June 30, 2013.

| FTE | Up to | 1,001 – | 5,001 – | 10,001 – | 20,001 – | 30,001 – | 40,001 – |
|-----------|---------|---------|---------|----------|----------|----------|----------|
| | 1,000 | 5,000 | 10,000 | 20,000 | 30,000 | 40,000 | 50,000 |
| 1-Year | \$750 | \$1,000 | \$1,500 | \$2,000 | \$2,500 | \$3,000 | \$3,500 |
| 3-Year | \$1,800 | \$2,400 | \$3,600 | \$4,800 | \$6,000 | \$7,200 | \$8,400 |
| In Perp** | \$3,300 | \$4,400 | \$6,600 | \$8,800 | \$11,000 | \$13,200 | \$15,400 |

^{**}In Perpetuity purchases are for NJVID access only and do not include an account on the INTELECOM Online Resources Network®.

Full Subscription Prices per Institution

| | Institution | Full Subscription | | | |
|----|---------------------------------|-------------------|---------|---------|----------|
| | | | 1-Year | 3-Year | In Perp. |
| 1 | Assumption College | 40 | \$1,500 | \$3,600 | \$11,000 |
| 2 | Atlantic Cape Community College | 5,262 | \$3,000 | \$7,200 | \$24,750 |
| 3 | Bergen Community College | 12,387 | \$3,750 | \$9,000 | \$31,625 |
| 4 | Berkeley College | 3,375 | \$2,250 | \$5,400 | \$17,875 |
| 5 | Bloomfield College | 1,965 | \$2,250 | \$5,400 | \$17,875 |
| 6 | Brookdale Community College | 11,390 | \$3,000 | \$7,200 | \$24,750 |
| 7 | Burlington County College | 7,080 | \$3,000 | \$7,200 | \$24,750 |
| 8 | Caldwell College | 1,711 | \$2,250 | \$5,400 | \$17,875 |
| 9 | Camden County College | 10,513 | \$3,000 | \$7,200 | \$24,750 |
| 10 | Centenary College | 2,353 | \$2,250 | \$5,400 | \$17,875 |
| 11 | College of St. Elizabeth | 1,209 | \$2,250 | \$5,400 | \$17,875 |
| 12 | County College of Morris | 6,257 | \$3,000 | \$7,200 | \$24,750 |
| 13 | Cumberland County College | 3,144 | \$2,250 | \$5,400 | \$17,875 |
| 14 | Devry University | 1,522 | \$2,250 | \$5,400 | \$17,875 |
| 15 | Drew University | 2,336 | \$2,250 | \$5,400 | \$17,875 |
| 16 | Eastwick College | 953 | \$1,500 | \$3,600 | \$11,000 |
| 17 | Essex County College | 9,932 | \$3,000 | \$7,200 | \$24,750 |
| 18 | Fairleigh Dickinson | 8,354 | \$3,000 | \$7,200 | \$24,750 |
| 19 | Felician College | 1,722 | \$2,250 | \$5,400 | \$17,875 |
| 20 | Georgian Court University | 2,130 | \$2,250 | \$5,400 | \$17,875 |
| 21 | Gloucester County College | 4,863 | \$2,250 | \$5,400 | \$17,875 |
| 22 | Hudson County Comm College | 7,097 | \$3,000 | \$7,200 | \$24,750 |
| 23 | Kean University | 12,667 | \$3,750 | \$9,000 | \$31,625 |
| 24 | Mercer County Comm College | 5,960 | \$3,000 | \$7,200 | \$24,750 |
| 25 | Middlesex County College | 9,090 | \$3,000 | \$7,200 | \$24,750 |
| 26 | Monmouth University | 5,507 | \$3,000 | \$7,200 | \$24,750 |
| 27 | Montclair State University | 15,103 | \$3,750 | \$9,000 | \$31,625 |
| 28 | New Brunswick Theological Sem. | 107 | \$1,500 | \$3,600 | \$11,000 |

| | Institution | VALE FTE | Full Subscription | | |
|----|---|----------|-------------------|----------|----------|
| | | | 1-Year | 3-Year | In Perp. |
| 29 | New Jersey City University | 6,404 | \$3,000 | \$7,200 | \$24,750 |
| 30 | New Jersey State Library | 4,056 | \$2,250 | \$5,400 | \$17,875 |
| 31 | NJIT | 7,383 | \$3,000 | \$7,200 | \$24,750 |
| 32 | Ocean County College | 7,306 | \$3,000 | \$7,200 | \$24,750 |
| 33 | Passaic County Comm College | 5,327 | \$3,000 | \$7,200 | \$24,750 |
| 34 | Princeton Theological Seminary | 522 | \$1,500 | \$3,600 | \$11,000 |
| 35 | Princeton University | 7,724 | \$4,500 | \$10,800 | \$24,750 |
| 36 | Ramapo College of N.J. | 5,521 | \$3,000 | \$7,200 | \$24,750 |
| 37 | Raritan Valley Community College | 5,711 | \$3,000 | \$7,200 | \$24,750 |
| 38 | Richard Stockton College of N.J. | 6,947 | \$3,000 | \$7,200 | \$24,750 |
| 39 | Rider University | 4,820 | \$2,250 | \$5,400 | \$17,875 |
| 40 | Rowan University | 9,645 | \$3,000 | \$7,200 | \$24,750 |
| 41 | Rutgers, The State University | 49,675 | \$7,500 | \$18,000 | \$66,000 |
| 42 | Salem Community College | 1,097 | \$2,250 | \$5,400 | \$17,875 |
| 43 | Seton Hall University | 7,831 | \$3,000 | \$7,200 | \$24,750 |
| 44 | Somerset Christian College | 239 | \$1,500 | \$3,600 | \$11,000 |
| 45 | St. Peter's College | 2,585 | \$2,250 | \$5,400 | \$17,875 |
| 46 | Stevens Institute of Technology Sussex County Community | 4,298 | \$2,250 | \$5,400 | \$17,875 |
| 47 | College | 3,074 | \$2,250 | \$5,400 | \$17,875 |
| 48 | The College of New Jersey | 6,706 | \$3,000 | \$7,200 | \$24,750 |
| 49 | Thomas Edison State College | 6,245 | \$3,000 | \$7,200 | \$24,750 |
| 50 | UMDNJ | 5,342 | \$3,000 | \$7,200 | \$24,750 |
| 51 | Union County College | 8,614 | \$3,000 | \$7,200 | \$24,750 |
| 52 | Warren County Comm College | 1,486 | \$2,250 | \$5,400 | \$17,875 |
| 53 | William Paterson University of N.J. | 9,542 | \$3,000 | \$7,200 | \$24,750 |

About INTELECOM Intelligent Telecommunications

INTELECOM Intelligent Telecommunications - a 501(c)3 non-profit corporation owned and operated by a joint power authority of 31 California community colleges - is a recognized producer of syllabus-aligned media for distance and classroom learning. As is consistent with traditional non-profit business practices, revenue generated by the organization is directed back into research and development for the benefit of its member colleges and customers.