



Attached is the Proposal for Licensing Streaming Video to VALE Members (Virtual Academic Library Environment) in New Jersey through the statewide digital video portal NJVid. The VALE consortium is comprised of 53 higher educational institutions. NJVid is hosted by the New Jersey Higher Education Network.

**The Proposal is for the academic year July 2012 to July 2013.**

Each institution is responsible for licensing the respective titles.

The videos are hosted and streamed from the NJVid portal. Licensing Agreements are between Women Make Movies and each individual institution of higher education.

**Price quotation:**

**License for life of the file format (CODEC) digital streaming rights**

One site ~ list price of the DVD

2-4 sites ~ 15% discount

5-9 sites ~ 20% discount

10-19 sites ~ 30% discount

More than 20 sites ~ 40% discount

If the VALE member does not currently own the DVD, the price is \$95 for the hard copy.

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